The Network Marketing Business Model...



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The hottest Marketing Opportunities for 2023!!



This LiveGood business is owned by: **Richard P Parsons** at 27 West Dean, SALISBURY Wiltshire. UK. SP5 1JQ **Tel: 01794 340026**

rpp@a4m.info

Join Richard in this opportunity at:
FREE Registration Today...!!!

The Biz Bot™

The Biz Bot is owned and operated by: **Richard P Parsons**

, at 27 West Dean, SALISBURY Wiltshire. UK. SP5 1JQ Tel: 01794 340026 eMail: rpp@a4m.info

On request, Richard can supply:



The World's Healthy Coffee Company®

What it takes to be successful in MLM...

- **1.** Use and share your company's products.
- **2.** Frequently expose the business opportunity.
- **3.** Attend and promote training events.
- **4.** Engage in Personal Development.
- **5.** Teach the methodology to your Leaders.

How Network Marketing Works!!

The Internet eliminates much of the hard work formerly associated with the operation of a Network Marketing Business where product distribution is the objective.

A product order will be submitted online directly to the distribution warehouse, in much the same way that a high street store or restaurant will order the products which they sell.

The fundamental difference is with the way in which customer satisfaction is achieved. With the High Street Business Model (HSBM), location of the retail premises will influence a customer's buying decision. Whereas, with the Network Marketing Business Model (NMBM), timing is the critical factor influencing customer satisfaction. Both models are dependent on customer preference.

Both models employ a similar back-office system, differing only in how sales' costs are allocated and customer relationships managed.

With the **HSBM**, products are displayed and advertised to maximise the attention of potential customers, whereas, in the **NMBM**, users of a product will deliver testimony of product effectiveness in such a way as to attract the attention of potential customers.

For both models, there is a clearly defined cost of customer acquisition, whether this is the cost of premises and advertising or the independent agent's sales commission.

With the **HSBM**, many of the costs will need to be paid in advance of sales being generated, whereas, in the **NMBM**, sales costs are incurred at the point of sale to the independent sales agent.

With the **NMBM**, there is a risk that the independent agent will be encouraged to purchase more product from the company than s/he can easily sell and it is this element of the process which has attracted criticism in the past that this business model is flawed.

An independent agent will be wise to only consider involvement with a company employing the **NMBM** if they find the product particularly appealing, otherwise, enthusiasm for the business might be difficult to maintain.

This is in contrast to an employee of a business where the **HSBM** is being employed. The purchaser will need to satisfy him/herself that a product is fit for the intended purpose prior to concluding the purchase.

Network Marketing, as a type of **Direct Selling**, works best when there is a personal relationship between the customer, the independent agent and the person who is doing the recruitment.

i.e. People join People rather than companies... START HERE >>

Healthy Coffee® in my kitchen at Home!



Share

ICT-Consult.co.uk
Personal Development
01794 341405



Click Here to learn more about Michael Dlouhy's MLM Training

The 'Mentoring for Free'
System is entirely generic and no companies or products are ever mentioned on any of the training calls, most of which are recorded and archived.

Click here to learn more about the MFF Mental Cleanse MasterMind

The secret of success in Network Marketing/MLM will be found by those who invest some of their time participating in personal development activities similar to those available at Mentoring for Free. My personal journey began in 2008 and the activities in which I participated are documented at: http://a4m.eu/mff/

Beyond Personal Development and off and on-line networking



ALOE.A4M.EU

Business Class Email from Interactive Internet Services... at Interactive.me.uk

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Consider starting as a Preferred Customer and establish whom amongst your circle of contacts will be supportive of your intentions.

A Purchasing Illustration

Mouseover the 'Purchase Summary' Graphic on the right to notice the price differential between Retail as a Customer and Wholesale as a Healthy Coffee® Distributor >>

Also notice how, by becoming a 'Preferred Customer', the monthly cost is only marginally higher than that for a Distributor. In this example, the difference is only \$1.56 (3.83%) i.e. \$40.74 v. \$39.18

The Business Model employed by Healthy Coffee® is a hybrid based on the principles of Direct Sales, Network Marketing, High Street Retailing and the Vending Industry.

Effectively, a Low Cost Franchise.

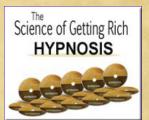
Purchase Summary Quantity **Product** Amount 1 Energi Chai Pouch Bag \$28.00 1 Energi Black Pouch Bag \$20.00 Subtotal: \$48.00 Shipping: \$5.76 United Kingdom Shipping (\$5.76) 💌 Shipping Method: Recalculate Sales Tax: \$0.00 Order Total: \$53.76 Click here to enroll as an Independent Distributor Optional (Becoming a Preferred Customer) Do you wish to set up this order as a recurring

Do you wish to set up this order as a recurring order every 28 days? (This makes you a Preferred Customer with a Preferred Customer savings):

You will receive a discount on this order of \$13.02 (Total due of \$40.74) and all recurring orders will be discounted as well!

Becoming a Healthy Coffee® Preferred Customer - Click Here

The Science of Getting Rich by <u>Wallace Wattles</u> read by <u>Hypnotist John Vincent</u>





No 💌

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